



ORACLE®

Oracle User Productivity Kit

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Safe Harbor Statement

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Enterprise Application Implementation Objectives

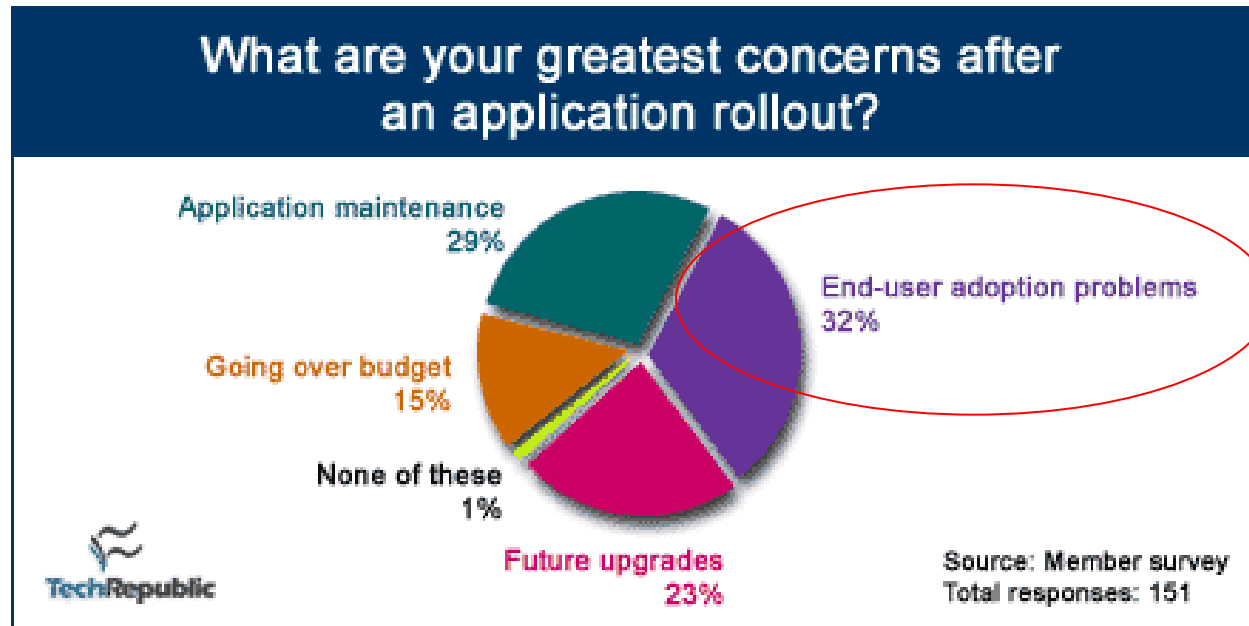
- Automate Key Processes
- Implementing New Functionality
- Improve Flexibility
- Improve Response Time
- Gain Competitive Edge
- Improve Management Reporting
- Optimize Business Performance
- ***Increase Productivity***



Key Employee Question:

“How do I do my job using these new Applications?”

End User Adoption is #1 Implementation Problem

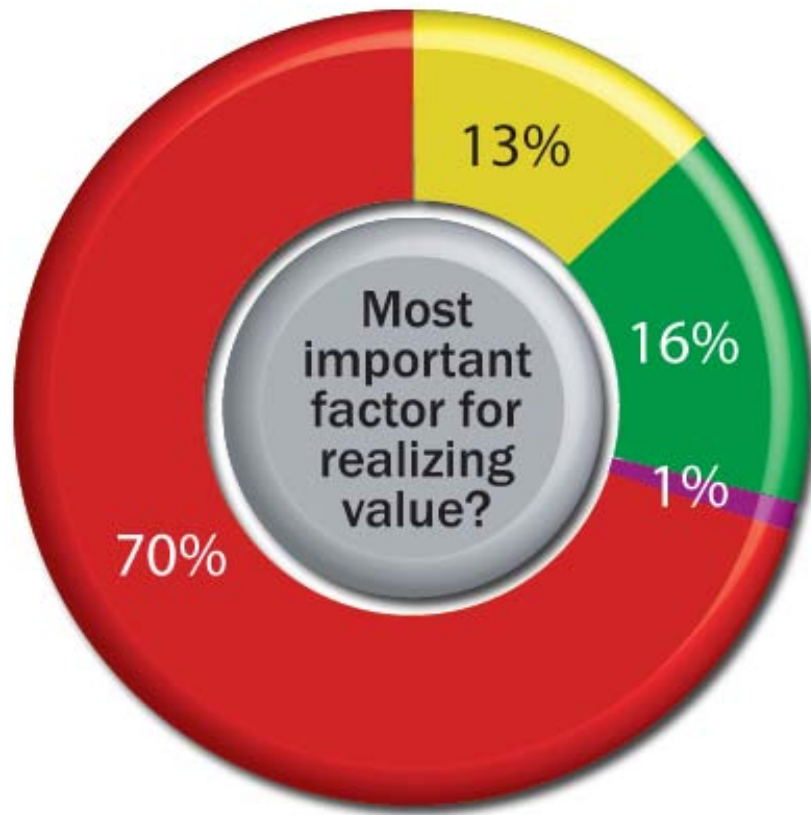


Source: TechRepublic Survey





“End user adoption is the #1 reason for failed implementations”

Source: AMR Research, 2005

End User Adoption Is Key to Value Realization



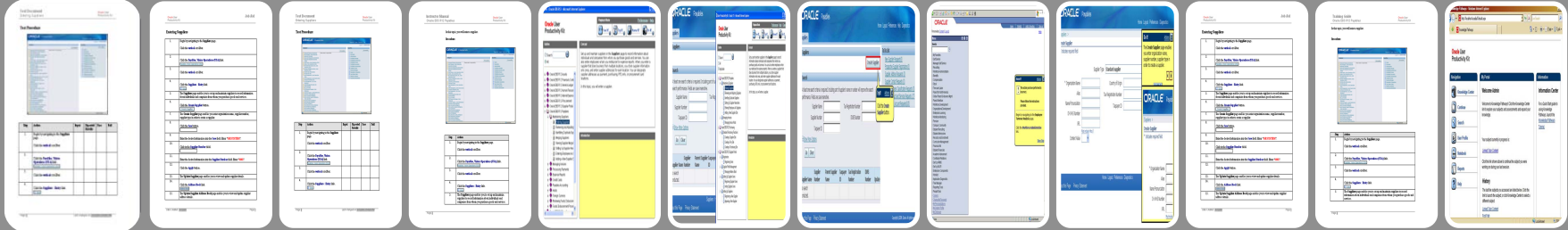
Effective user adoption is the primary determinant of the success of a project implementation

-  **Effective User Adoption**
-  **Organizational Change**
-  **Process Alignment**
-  **Software Functionality**

Source: Neochange

Oracle User Productivity Kit

Single Recording – Multiple Outputs



System Process Docs

Test Scripts

HP (Mercury) Test Director

Instructor Manual

User Manual

Simulations

Practice

Assessment

In-app Support

Job Aids

LMS

HTML Website

Inception

Elaboration

Construction

Transition

Support

Upgrade

Record



Once



What's New Highlights

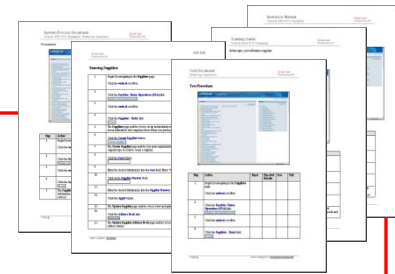
- Centralized Content “Library” with Document History
- Re-usable Content for Multiple Outlines
- Improved Attachments – Flash Movies, Video, Interactive Web
- Guided Re-recording
- Improved Document Output
- Library Security
- Auto Recorder

UPK Content - PeopleSoft Enterprise v. 8.8, 8.9, 9.0

- Asset Management
- Benefits Administration
- Billing
- Contracts
- eBenefits
- ePay
- ePerformance
- eProcurement
- eProfile
- Expenses
- Fundamentals for Campus Solutions
- Fundamentals for Financials/ESA and Supply Chain Management
- Fundamentals for HRMS
- General Ledger
- Grants
- Human Resources
- Inventory
- Learning Management
- Order Management
- Payables
- Payroll for North America
- Planning and Budgeting
- Project Costing
- Purchasing
- Receivables
- Reporting Tools for Campus Solutions
- Reporting Tools for Financials/ESA and Supply Chain Management
- Reporting Tools for HRMS
- Student Administration
- Time & Labor

New PeopleSoft Enterprise Modules – v. 9.0

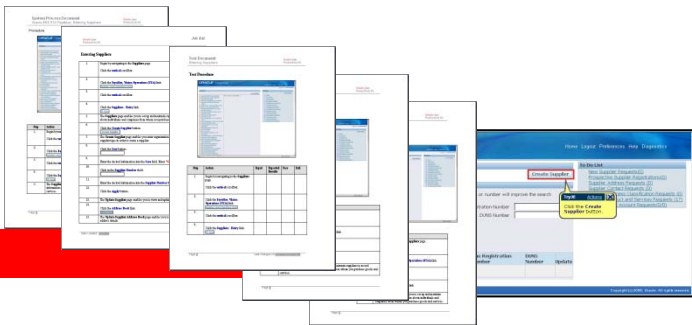
- Absence Management
- Contributor Relations
- eCompensation Manager Desktop
- Enterprise Portal
- eProfile Manager Desktop
- HelpDesk for Human Resources
- Reporting Tools for PeopleTools
- Strategic Sourcing
- Support
- Talent Acquisition Manager



UPK Content – JDE E1*

- Accounts Payable
- Accounts Receivable
- Advanced Real Estate Forecasting
- Configurator
- Fixed Asset Accounting
- Fundamentals
- General Ledger
- Homebuilder Management
- Inventory
- Manufacturing – PDM
- Price Management (incl. Advanced Pricing)
- Procurement and Subcontractor Management
- Real Estate Management
- Sales Order Management

* Available content varies by application version. Check with your Oracle Representative for application version number of the UPK JDE Content.



UPK Content – JD Edwards World A9.1

Foundation

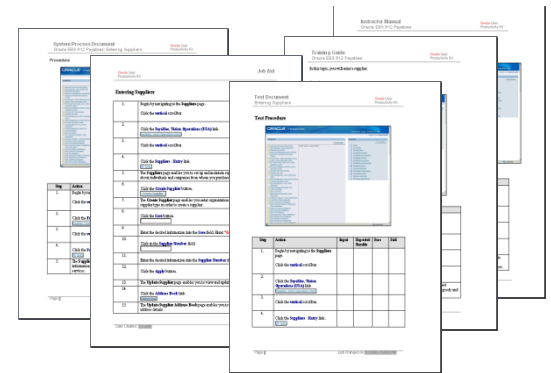
- Address Book
- Common Foundation
- Technical Foundation
- World Writer

Financials

- Accounts Payable
- Accounts Receivable
- General Ledger

Human Capital Management

- Human Resources
- Payroll



Distribution

- Inventory
- Purchasing
- Sales Order

Manufacturing

- Product Costing and Manufacturing Accounting
- Product Data Management and Shop Floor Control
- Requirements Planning and Production Scheduling

Successful Deployments Across Verticals

Manufacturing & Processing



BOSE



3M Worldwide

CATERPILLAR®



PHILIP MORRIS INTERNATIONAL

SIEMENS

Coca-Cola Enterprises

ExxonMobil

Chevron



PitneyBowes



FedEx **DHL**
Corporation WORLDWIDE EXPRESS

Financial



MetLife



Nationwide®
On Your Side™

BARCLAYS

UBS



AIG

Merrill Lynch

JPMorganChase

Countrywide Financial.

Retail & Services



MWH

LOWE'S
Improving Home Improvement™

Limitedbrands

BLOCKBUSTER

Sears

GIANT EAGLE

Electrolux

TARGET

Healthcare & Pharmaceutical



Northwestern Memorial Hospital

Centocor

Johnson & Johnson

ROHM HAAS

PREMERA
BLUE CROSS

Johnson

Lilly

gsk GlaxoSmithKline

Harris County Hospital District

Communications



Sprint Together with NEXTEL

Deutsche Telekom

AT&T

UNISYS

MCI

SONOFON

TIME WARNER CABLE

vodafone

BT

Public Sector



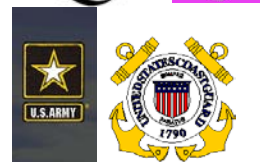
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